## Case Study | BioMarin

# Deploy a hybrid email retention solution to reduce litigation risks





## The customer's challenge

BioMarin required a two-year email retention solution, and their current setup wasn't getting the job done. BioMarin was using Mimosa for email retention, and it wouldn't allow BioMarin users to delete emails. With emails piling up and not archived properly, BioMarin was vulnerable to unnecessary litigation risks that could lead to expensive consequences.

BioMarin was looking at EMC's SourceOne, an on-premise solution, as well as DataEndure's recommendation of Veritas Enterprise Vault and Enterprise Vault.cloud. EMC was willing to give BioMarin the software for free if they purchased the storage needed for the new archive target as well.

## How DataEndure helped

DataEndure proposed utilizing both an on-premise and cloud solution together. This hybrid solution would give BioMarin the cost-saving benefits of the cloud with on-prem performance and security benefits. DataEndure also bundled Veritas Email Security.cloud to replace BioMarin's current security solution and provide virus and spam protection.

DataEndure accurately presented the two solutions side-by-side to help BioMarin make an informed decision. DataEndure's expertise regarding a wide variety of information management solutions helped BioMarin find the right email archiving solution with the added bonus of increased security.

#### **CHALLENGE**

Replace an email retention solution that would not allow the deletion of emails and left the company open to litigation risks.

#### **APPROACH**

DataEndure's knowledge of information management solutions led to a bundled solution of Veritas Enterprise Vault, Enterprise Vault.cloud, and Email Security.cloud to provide BioMarin with email retention and security all in one.

#### **BENEFITS**

- Reduced litigation risks
- Increased email security
- No need to purchase additional storage

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### How did the customer benefit?

BioMarin received the two-year email retention solution they needed without having to purchase additional storage. Although EMC was willing to throw their software in for free, the cost of the storage that BioMarin would've needed would add up. It would also require the installation of that storage. DataEndure's hybrid solution reduced the number of products that needed to be installed and led to a cloud-based solution that can easily scale with the company.

DataEndure also bundled in Veritas Email Security.cloud to provide BioMarin with anti-virus and anti-spam protection. Email Security.cloud also enables BioMarin with content control and email continuity features to help them manage their email and avoid litigation risks that they were susceptible to with their previous solution.



Reduced litigation risks—BioMarin can now delete emails as needed



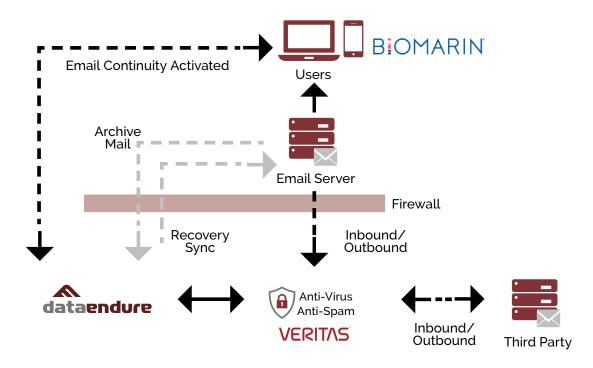
Anti-virus and anti-spam on the cloud—DataEndure bundled Veritas Email Security.cloud with the recommended solution



No additional storage—EMC's proposed solution required additional storage while DataEndure's did not

# BioMarin's new solution provides email retention as well as security

The diagram shows how DataEndure's proposed solution gives BioMarin the email retention they need as well as added security features.



## How can you experience the same benefits?

If you're interested in what DataEndure can do for you, give us a call at 1-800-969-4268 and see how our relationships with the right vendors and knowledge of cutting-edge technology can help you meet your goals and more.

DataEndure helps companies build digital resilience so that their critical information assets are protected and available to the right people, at the right time. We take a holistic approach in architecting and delivering a data management and protection strategy designed to simplify enterprise environments and accomplish specific customer goals.

